

Open Letter Re: GSA Spending

Let's seek long-term solutions, not shortsighted reactions.

While response to GSA overspending at a recent meeting is justified, the fact is that most government agencies plan prudently and spend sensibly. They schedule productive meetings and training that are essential for workplace skills and leadership development.

Sweeping change on travel and meeting regulations is shortsighted. Virtually all well-run organizations consider training critical to their success. We believe our federal government and military need to employ this same strategy. Such dramatic cutbacks also adversely affect employment in the travel and meeting industries, resulting in a negative impact on our economy.

As host of government meetings for over 30 years, our campus is ready to support agencies in managing meetings for maximum productivity and value. At NCC, you won't find sun-belt weather, ocean views, golf courses, casinos or spas. You WILL find a distraction-free facility designed specifically for learning and development. Our budget-friendly \$169 per-person nightly rate covers accommodations and meals PLUS most meeting costs. When compared with dramatically higher prices found in most major metro areas, meeting planners can be confident this is a purchase that won't be scrutinized.

The National Conference Center is dedicated to being a partner in accountability. We invite meeting planners to contact us for responsible options for future government meetings and training.



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